



THE INDIANA INVESTIGATOR™

An electronic publication of INSPI • January 2011

From the President

Time marches on and I trust that each of you had a blessed Christmas season with family and friends. I want to be among the first to wish you a happy and prosperous 2011. We have closed the 2010 Chapter of the INspi organization and I am very honored and excited to have the opportunity to lead the association into new challenges and opportunities for the next two years.

I believe we have an excellent slate of officers who will be serving with me this year. I am pleased to introduce Vice President Allen Wolak of A.R. Wolak Investigations, Secretary David Shelton of DWS Investigations and Treasurer Brandy Lord of Integrity Investigations. We will also be utilizing the services of our management firm, Julian Vail, LLC to assist us in the promotion and enhancement of the association. There is much to do and I am counting on each one of you to do your part to make these years mutually rewarding for all of us.

I would like to thank Ray Myszak and his board for their leadership efforts and accomplishments that were made during his term in office. A special thanks to Executive Director Sheryl Corey, for handling many critical functions of the association. We wish each of them the best in the coming years.

I have been spending considerable time planning for the coming year and I would like to share some of my thoughts and goals with you. Please know that I am very open to your comments, suggestions and ideas and will always be available to you. I will listen!

ACCESSABILITY: We have already implemented a toll-free number (855-40-INspi (4-6774); this phone will be answered five days a week during normal business hours. After hours, INspi voicemail will answer phone calls, which will be relayed to the appropriate parties immediately. Anyone needing our services or information will be able to obtain it 24/7. Thank you, Julian Vail!

MEMBERSHIP: It is my firm belief that any association in order to be successful must have a strong membership. Therefore, I want to reach out to other investigative resources in our area to become members of INspi.

PROFITABILITY: A major concern amongst our membership is that of maintaining profitability. It will come as no surprise that we are in some very lean economic times. Therefore, we feel that it is imperative that we utilize every tool that is available to us, as well as, develop new tools and seize new opportunities. To jump-start this area, we are in the process of updating our website to include a more comprehensive and updated database of our members, their areas of expertise and specific service areas. With this enhanced search tool, we will be able to refer and outsource additional business to one another. In turn, this will improve everyone's bottom line.

Additionally, we need to utilize the vast resources that we have within our association. We need to network with each other and have a minimum of four regional directors to assist in addressing the specific needs and issues in those regions. I also would like to see the establishment of some critical committees. For example a membership committee, legislative committee, etc.



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Continued from front cover

As you can see, we have many opportunities to develop and grow the INspi association. I know that you have all heard the old adage that “you reap what you sow”. It is my belief that we reap ten times more than we sow and no farmer ever plants one seed with the anticipation of getting only one plant in return. Neither should we. With these thoughts in mind, I feel that we are rich in planters and the fields before us are bountiful. I look forward, with great anticipation, to seeing you at our first INspi meeting of 2011 on January 20. Please make your plans to attend ... and invite a friend to come along with you to learn about our association.

I truly believe our best days are just around the corner!

Sincerely,
Ken Shelton
INspi President
Shelton Investigations

Changes at INSPI

INSPI now has a toll free phone line that is answered Monday through Friday from 9am – 5pm and INSPI voice mail after hours. This will create immediate service to INSPI members and a responsive referral for investigators.

Day-to-day management of the INSPI business is handled by a professional management team – Julian Vail, LLC. They will answer the INSPI phone, process mail, assist in meeting coordination, work with membership and many other tasks that will improve the services to INSPI members

Regional Membership Meetings held on a regular schedule. These regional meetings will be of educational nature and members can utilize to increase their knowledge and business.

There is strength in numbers and benefit to a strong industry association. Become a member today and let’s move the industry forward in Indiana.

**Toll Free:
855-40-INSPI**



Indiana Society of Professional Investigators

Membership Meeting

Ramada (formerly Holiday Inn)

6990 E. 21st Street, Indianapolis, IN 46219 (near I-70 and I-465)

Thursday, January 20, 2011

Speakers: C. Tim Wilcox , CEO, International Investigators, Inc.
Daniel Smith, International Investigators, Inc.

Topic: Cellular Forensic – Data Extraction
Cell Tower Triangulation
Cell Phone Analysis – Spyware

Time: 5:15 pm Social Time - Cash bar
6:00 pm Dinner and Meeting

Plan now to attend this event! If you know someone that would benefit from this meeting or think it might be of interest to a colleague, please invite them. INSPI meetings are open to everyone.

Please RSVP by January 17, 2011 to the INspi Office. Toll Free: 855-40-INSPI



INSPI MEMBERSHIP MEETING

Thursday, January 20, 2011

Dinner & Meeting - \$29.00

Payment is enclosed

Name: _____

Company: _____

Address _____ City: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Total amount: _____ Check # _____

Please make checks payable to INspi and mail with completed form to:
Indiana Society of Professional Investigators, Inc.,
235 N. Pine Street, Lansing, MI 48933
1-855-40-INSPI Val@julianvail.com



Why a Licensing Board? ***By Don C. Johnson, CLI, CII***

Earlier this year the Indiana General Assembly established the Regulated Occupations Evaluation Committee for the purpose of reviewing every seven years all state boards and commissions to determine if they are still necessary and in the public's interest. The Indiana Private Investigator and Security Guard Licensing Board, a division of the Indiana Professional Licensing Agency, is tasked with preparing a report for the ROEC prior to our review in 2011, which has yet to be scheduled.

The PISG staff director, Nicole Spears, and I, as board president, are asking for insight from licensed investigators and security professionals about how you define the value of a licensing board and ways in which our licensing codes can be improved. Nicole and I would love to hear examples of consumer harm done by a PI firm or Security Guard agency or an unlicensed individual holding themselves out as a PI firm or Security Guard agency. Also helpful would be ways in which we can prevent consumer harm (through legislation, consumer outreach, licensee training and continuing education, etc).

The ROEC has established the following framework for the boards to use in evaluating whether its regulatory role is appropriate:

1. Risk Analysis. What harm would consumers face in the absence of licensing?
2. Informed Consumer Choice. How can consumers make an informed decision when purchasing the services offered?
3. Self-regulation by the Profession. Is the profession capable of organizing and policing itself without licensing (on a local, state, national or international level)?
4. Legal Alternatives to Regulation. Without licensing, what legal protections would consumers have to address incompetent or fraudulent actions by self-proclaimed professionals?
5. Benefit-Cost Determination. In other words, can licensing pay for itself in the effort to reduce harm to consumers? (Note: At present all licensing fees go into the general fund.)

Please send any responses or ideas you may have to don@traceinvestigations.com by January 15th. Nicole and I want to have a draft preliminary report for the licensing agency by the end of the month. On behalf of the licensing board and the IPLA staff, please accept my thanks for your consideration.

**Call
the INSPI Office
Toll Free:
855-40-INSPI**



Indiana Society of Professional Investigators

"An organization dedicated to promoting the competency and integrity of the investigative and security professionals."

235 N Pine Street
 Lansing, MI 48933
 Toll Free: 855-40-INSPI
 Fax: 517-372-1500
www.indianainvestigators.com
val@julianvail.com

MEMBERSHIP APPLICATION AND RENEWAL WEB FORM

Complete this form and forward with your dues check to the address below. The Applicant Information, excluding your name, is exclusively for INspi's use and will not be released to anyone. Your name and agency information are public record and will be listed in our directory and on our web page. Please include your e-mail and web page addresses. For new members, once your application is approved, a membership kit will be forwarded.

Membership Categories and Annual Dues. Please check your category:

- Principal. State of Indiana Licensee; voting member \$100
- Associate. Authorized Employee of Principal; non-voting member \$50
- Affiliate. Out-of-State Agency Owner and Other; non-voting member \$100
- Life Member. Available for one payment of \$1,000 or quarterly payments of \$250

If renewal check here

APPLICANT NAME:

_____ First MI Last

DOB ____ / ____ / ____ SSN ____ - ____ - ____

Home Address: _____

City: _____ State: _____ Zip: _____ County: _____

Home Phone: _____ Home Fax: _____

Home E-mail: _____

Recommended by: _____

APPLICANT'S SIGNATURE: _____ DATE: _____

Your signature is your agreement to abide by our Constitution and Bylaws.

AGENCY NAME:

Your Title: _____

Address: _____

City: _____ State: _____ Zip: _____ County: _____

Mail address if different: _____

Agency License No.: _____ Your PI Card (AE) No: _____

Phone: _____ Fax: _____

E-mail: _____ Web: _____

Specialty: _____

I am interested in serving on a committee. Please contact me.

My area of interest: _____

Mail this form with payment to:

INSPI, 235 N Pine Street, Lansing, MI 48933
 Phone: 1-855-40-INSPI (4-6774)



Indiana Court of Appeals Holds that Digital Evidence Should be Available to Jury ***By rwaters***

Published on DFI News (<http://www.dfinews.com/>)

The Indiana Court of Appeals recently overturned a jury verdict because the trial court did not provide the jury with the ability to examine digital evidence during its deliberations.

The Indiana Court of Appeals recently overturned a jury verdict because the trial court did not provide the jury with the ability to examine digital evidence during its deliberations in *Arlton v. Schraut*, Cause No. 79A02-0906-CV-541. The court's ruling, reported on November 10, 2010, is likely to be an important decision governing how digital evidence is to be made accessible to juries in the future.

Key exhibits at the trial were three CD-ROMs containing a series of digital photos, called angiograms, which showed the back of Arlton's left eye before and after laser surgery on the retina. During testimony from various witnesses, both parties showed the jury enlarged images of the angiograms using the CD-ROM discs, a projector and a screen. But the trial court did not provide the CD-ROMs to the jury to examine during deliberations.

The Indiana Court of Appeals held that the jury should have been allowed to view the CD-ROM discs during deliberations:

We do not presume to set forth one all-encompassing rule regarding providing the jury access to digital evidence. The solutions could be as simple as...transforming the evidence into a medium that is accessible without a computer. Or the court or parties could provide the jury with a "clean" computer, i.e., one that contains no other information and which has no ability to access the Internet... But whatever solution is agreed upon or decided upon is better than admitting digital evidence and then giving the jurors no means of accessing it. Digital evidence should not be "relegated to muteness."

In this digital age, more and more evidence is to be found in digital form. Such evidence presents special problems during jury deliberations since jury rooms are not usually equipped to examine digital evidence. With this groundbreaking decision, the Indiana Court of Appeals has made it clear that the parties and the trial judge should take whatever steps are necessary to provide the means for juries to consider such evidence as they deliberate on their verdicts. The Arlton case has been remanded to the trial court for a re-trial.

Source: Price Waicukauski & Riley, LLC

Source URL: <http://www.dfinews.com/news/indiana-court-appeals-holds-digital-evidence-should-be-available-jury>



**Call
the INSPI Office
Toll Free:
855-40-INSPI**

Business Leaders: Preparing for an Emergency

Save The Date!
April 26 & 27, 2011

Topics include:

- Business Continuity & Disaster Recovery Planning
- Emergency Preparedness Table-top Exercise
- Indiana Intelligence Fusion Center Overview
- Working Lunch

Sponsored by:

- U.S. Attorney's Office, Southern District of Indiana
- Federal Bureau of Investigation
- Division of Homeland Security - Indianapolis
- Indiana Fire Department
- Indianapolis Metropolitan Police Department
- InfraGard Members Alliance
- Federal Emergency Management Agency
- Transportation Security Administration
- U.S. Department of Homeland Security



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Professional
Investigators**

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\$150.00

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235 N. Pine Street
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855-404-6774
517.372.1501 Fax

<http://www.indianainvestigators.com>

**Related Services & Vendors
Website Listing**

(New website coming 2011)

<http://www.indianainvestigators.com/resources.php>

This page is a listing of INSPI members who are Services & Industry members. This list is provided as a public service and not as a particular endorsement of any of the individuals or agencies listed.

12 month listing for \$100.00

**Member Email List Serve
Advertisement**

A small text ad with a link to your website that is part of the footer of all messages sent to members by the INSPI management company, board members and on all member to member questions. The List Serve is very popular and would reach our members frequently.

3 months	\$300
6 months	\$550
9 months	\$750
1 year	\$1000

Contact the INSPI office to place your ad, at: 855-404-6774 or val@julianvail.com

Please note: the INSPI Board of Directors reserves the right to approve or disapprove all advertisements.



Indiana Society of Professional Investigators
235 N Pine Street
Lansing, MI 48933

IN_{SPI} Membership Benefits

- The IN_{SPI} publication; The Indiana Investigator
- The opportunity to take leadership role on the Board of Directors
- Join one of our committees including Legislative and Membership
- Attend events hosted by IN_{SPI} and attend other industry events with fellow IN_{SPI} members
- Listing on our website www.indianainvestigators.com for business referrals
- Access to fellow professionals with the IN_{SPI} Listserve

Protect your Industry!

Join Today!
(application inside)